Rev'd _Allen MacDonald_

U.S. DEPARTMENT OF COMMERCE
Patent and Trademark Office

SEARCH REQUEST FORM

Examiner # (Mandatory) __76267__   Requester's Full Name: __Susie M. Diaz__

Art Unit __2765__ Location (Bldg/Room#): __5V04__   Phone (circle 305 306 308) __1337__

Serial Number: __09/192,735__   Results Format Preferred (circle): (PAPER) DISK E-MAIL

Title of Invention __"System for ~~Inter~~ Iterative, Multivariate Negotiations Over a Network."__

Inventors (please provide full names): __Jeffrey Conklin, David Foucher, Daniel Foucher__

Earliest Priority Date: __11/16/98__

Keywords (include any known synonyms registry numbers, explanation of initialisms):

Product Information

① ~~Trade Access's "e-form Builder" - when was it first released to the public? Or was it only global as far as 4/15/97.~~

② I need details on Trade'ex's "Market Maker", especially its real-time online negotiations capabilities (prior to 11/16/98).

Search Topic:

Please write detailed statement of the search topic, and the concept of the invention. Describe as specifically as possible the subject matter to be searched. Define any terms that may have a special meaning. Give examples of relevant citations, authors, etc., if known. You may include a copy of the abstract and the broadcast or most relevant claim(s).

Searcher: __N Cogdow__

Searcher Phone #: __6.4767__

Searcher Location: __EIC 1700__

Date Picked Up: __3/20__

Date Completed: __3/20__

Clerical Prep Time: __10__

Terminal Time: __12__

Number of Databases: __22__

Type of Search		Vendors (include cost where applicable)	
___	N.A. Sequence	___	STN
___	A.A. Sequence	___	Questel/Orbit
___	Structure (#)	___	Lexis/Nexis
X	Bibliographic	X	WWW/Internet
___	Litigation1	___	In-house sequence systems (list)
___	Fulltext	X	Dialog
___	Procurement	___	Dr. Link
___	Other	___	Westlaw
		___	Other (specify)

```
File   15:ABI/INFORM(R)  _  .1-2000/Mar 16
          (c) 2000 Bell & Howell
File    9:Business & Industry(R) Jul/1994-2000/Mar 20
          (c) 2000 Resp. DB Svcs.
File   13:BAMP 2000/Mar W2
          (c) 2000 Resp. DB Svcs.
File  635:Business Dateline(R) 1985-2000/Mar 20
          (c) 2000 Bell & Howell
File  610:Business Wire 1999-2000/Mar 20
          (c) 2000 Business Wire.
File  647:CMP  Computer Fulltext 1988-2000/Mar W2
          (c) 2000 CMP
File  674:Computer News Fulltext 1989-2000/Feb W3
          (c) 2000 IDG Communications
File   98:General Sci Abs/Full-Text 1984-1999/Oct
          (c) 1999 The HW Wilson Co.
File   88:Gale Group Business A.R.T.S. 1976-2000/Mar 20
          (c) 2000 The Gale Group
File  275:Gale Group Computer DB(TM) 1983-2000/Mar 20
          (c) 2000 The Gale Group
File   47:Gale Group Magazine DB(TM) 1959-2000/Mar 20
          (c) 2000 The Gale group
File   75:TGG Management Contents(R) 86-2000/Mar W2
          (c) 2000 The Gale Group
File  621:Gale Group New Prod.Annou.(R) 1985-2000/Mar 20
          (c) 2000 The Gale Group
File  211:Gale Group Newsearch(TM) 2000/Mar 20
          (c) 2000 The Gale Group
File  636:Gale Group Newsletter DB(TM) 1987-2000/Mar 20
          (c) 2000 The Gale Group
File   16:Gale Group PROMT(R) 1990-2000/Mar 20
          (c) 2000 The Gale Group
File  148:Gale Group Trade & Industry DB 1976-2000/Mar 20
          (c)2000 The Gale Group
File  239:Mathsci(R) 1940-2000/Feb
          (c) 2000 American Mathematical Society
File  624:McGraw-Hill Publications 1985-2000/Mar 16
          (c) 2000 McGraw-Hill Co. Inc
File  484:Periodical Abstracts Plustext 1986-2000/Jan W2
          (c) 2000 Bell & Howell
File  613:PR Newswire 1999-2000/Mar 20
          (c) 2000 PR Newswire Association Inc
File  141:Readers Guide 1983-2000/Nov
          (c) 2000 The HW Wilson Co
File  370:Science 1996-1999/Jul W3
          (c) 1999 AAAS
File  696:DIALOG Telecom. Newsletters 1995-2000/Mar 20
          (c) 2000 The Dialog Corp.
File  553:Wilson Bus. Abs. FullText 1982-1999/Sep
          (c) 1999 The HW Wilson Co
File   20:World Reporter 1997-2000/Mar 20
          (c) 2000 The Dialog Corporation plc

Set      Items     Description
S1        2517     TRADE()EX?? OR TRADEEX?
S2       44466     MARKET()MAKER? OR MARKETMAKER?
S3         105     S1(S)S2
S4          68     S3 NOT PY=1998:2000
S5          35     RD (unique items)
S6      917026     NEGOTIATION?
S7          40     S1(S)S6
S8          27     S7 NOT S4
S9           3     S8 NOT PY=1998:2000
S10          3     RD (unique items)
```

5/3,K/1   (Item 1 from file: 15)

01472860 01-23848
Internet show plump with products
Messmer, Ellen; Nerney, Chris; Sliwa, Carol
Network World v14n29 PP: 10 Jul 21, 1997
ISSN: 0887-7661 JRNL CODE: NWW
WORD COUNT: 602

...TEXT: that have passed the 100% Pure Java conformance tests. "The 100%
pure designation means our **Marketmaker** and Distributor software truly
will be platformindependent," said Mark Young, marketing director of **Trade
' ex** Electronic Commerce Systems, Inc. In other news:

U&I Interactive, Inc. will announce the Pro...

5/3,K/2   (Item 2 from file: 15)

01468126 01-19114
Users wade through electronic-commerce market
Carr, Jim
InfoWorld v19n25 PP: 75-78 Jun 23, 1997
ISSN: 0199-6649 JRNL CODE: IFW
WORD COUNT: 1956

...TEXT: software marketplace has segmented itself into three general
pricing categories. At the high end are **Trade 'ex** 's Distributor (a
variant of the company's flagship **Market   Maker**), Connect's OneServer,
and Open Market's Transact, among others. (See chart, page 78.) In...

5/3,K/3   (Item 3 from file: 15)

01347229 99-96625
Market Maker drives electronic commerce
Greenberg, Ilan
InfoWorld v18n52/53 PP: 13 Dec 23/30, 1996
ISSN: 0199-6649 JRNL CODE: IFW
WORD COUNT: 393

ABSTRACT: **Trade 'ex** has become one of the first organizations to deploy
a commercial Java client interface. The company's **Market   Maker** – an
electronic commerce environment which enables real-time transactions with
multiple buyers and sellers - is...

5/3,K/4   (Item 4 from file: 15)

01330261 99-79657
Trade' ex **readies Java-based** MarketMaker
Jones, Chris
InfoWorld v18n44 PP: 6 Oct 28, 1996
ISSN: 0199-6649 JRNL CODE: IFW
WORD COUNT: 204

Trade' ex **readies Java-based** MarketMaker

ABSTRACT: **Trade ' ex** Electronic Commerce Systems Inc.'s soon to be
announced **MarketMaker** lets multiple buyers and merchants create

industry-specific online markets for conducting real-time bidding, purchasing, and shipping via the World Wide Web. With the **Trade 'ex** transaction protocol (TXTP) - set for a beta introduction at fall 1996 Comdex - the company hopes...
...TEXT: high-end electronic commerce marketplace and backend merchant databases to a wider variety of customers.

Trade ' ex MarketMaker lets multiple buyers and merchants create industry-specific online markets for conducting real-time bidding...

... Web. The system was primarily designed for large corporations, governments, and trade organizations. With the **Trade 'ex** transaction protocol (TXTP) - set for a beta introduction at fall Comdex next month - the company...

...sellers to easily import and export data to Web-based businesses.

(Illustration Omitted)

Captioned as: **TRADE ' EX MARKETMAKER** manages online ordering, processing, and shipping.

"The effort to establish connections to e-commerce systems...

5/3,K/5   (Item 5 from file: 15)
DIALOG(R)File 15:ABI/INFORM(R)

01281561 99-30957
Vendors shop products for easy 'net commerce at IEC
Hatlestad, Luc
InfoWorld v18n36 PP: 9 Sep 2, 1996
ISSN: 0199-6649 JRNL CODE: IFW
WORD COUNT: 367

...TEXT: said Jerry Michalski, managing editor at Release 1.0, an industry newsletter in New York.

* **Trade 'ex** Electronic Commerce Systems Inc. will demonstrate **Market Maker** and Distributor, two Java-compliant applications. **Market Maker** enables governments, large companies, and trade associations to organize industrywide markets by bringing together multiple...

5/3,K/6   (Item 6 from file: 15)
DIALOG(R)File 15:ABI/INFORM(R)

01208832 98-58227
The Internet and international marketing
Quelch, John A; Klein, Lisa R
Sloan Management Review v37n3 PP: 60-75 Spring 1996
ISSN: 0019-848X JRNL CODE: SMZ
WORD COUNT: 9906

...TEXT: from the global scope of the site. For example, DYNABIT U.S.A.'s new **TRADE ' ex** service creates an exchange for commercial buyers and resellers of computer equipment around the globe...

... entrepreneurs and investors for a range of start-up investment opportunities. Both companies serve as **"market makers "** by enabling communication between small parties who would not have found each other without this...

5/3,K/7   (Item 1 from file: 9)
DIALOG(R)File   9:Business & Industry(R)

01763120 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Electronic trading grows by leaps and bounds
(Marubeni Corp and Tomen Corp teaming up with Electronic Commerce Systems
to bring electronic trading to the Internet)
Journal of Commerce, v 411, n 28918, p 7C
February 26, 1997
DOCUMENT TYPE: Journal; News Brief ISSN: 0361-5561 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 403

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:
...Systems Inc. (http://www.tradeex.com) to bring more electronic trading
over the Internet.

Called **Trade 'ex   Market   Maker** , the network ·of export and import
trading communities will offer wholesale rates on products bought...

 5/3,K/8   (Item 2 from file: 9)
DIALOG(R)File   9:Business & Industry(R)

01714185 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Trade'Ex Wins Japanese Contract
(Florida's Trade' Ex Electronic Commerce Systems awarded orders from
 Japan's Marubeni and Tomen for its Market   Maker software for Internet
 commerce)
Newsbytes News Network, p N/A
January 16, 1997
DOCUMENT TYPE: Journal (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 142

(USE FORMAT 7 OR 9 FOR FULLTEXT)
(Florida's Trade' Ex Electronic Commerce Systems awarded orders from
 Japan's Marubeni and Tomen for its Market   Maker software for Internet
 commerce)

TEXT:
TOKYO, JAPAN, 1997 JAN 16 (NB) -- By Martyn Williams. Florida's Trade 'Ex
 Electronic Commerce Systems Inc. has won an order from Marubeni Corp. and
Tomen Corp., two major Japanese trading houses. The companies will buy
Trade 'Ex 's **Market   Maker** software to create an online wholesale
marketplace for the buying and selling of products over...

...As a result of the deal, the three Japanese companies have made
unspecified investments in **Trade 'Ex** and its Japanese subsidiary. The
system will initially be used to trade products in the...

...the office supply and second-hand construction machine products
industries. (19970116/Press contact: Patricia Patterson, **Trade 'Ex** ,
813-376-9666; Reader contact: World Wide Web: http://www.**tradeex** .com
/Reported By Newsbytes News Network: http://www.newsbytes.com)
...

 5/3,K/9   (Item 1 from file: 647)
DIALOG(R)File 647:CMP Computer Fulltext

01121831   CMP ACCESSION NUMBER: ·CWK19970331S0016
JavaOne Focuses On Server (In Brief)
COMMUNICATIONSWEEK, 1997, n 656, PG12
PUBLICATION DATE: 970331

JOURNAL CODE: CWK   LA..JUAGE: English
RECORD TYPE: Fulltext
SECTION HEADING: Top of the News
WORD COUNT: 153

TEXT:
...   Beans, a set of components that enables Java applications to
access CICS-based mainframe transactions. **Trade 'ex** Electronic
Commerce Systems Inc., Tampa, Fla., will show **Market   Maker** , a suite of
Java applets that allows buyers and sellers on the Web to place...

  5/3,K/10   (Item 2 from file: 647)
DIALOG(R)File 647:CMP Computer Fulltext
(c) 2000 CMP. All rts. reserv.

01110466   CMP ACCESSION NUMBER: CRN19961118S0116
Pioneering Reseller Sites
COMPUTER RESELLER NEWS, 1996, n 711, PG206
PUBLICATION DATE: 961118
JOURNAL CODE: CRN   LANGUAGE: English
RECORD TYPE: Fulltext
SECTION HEADING: Electronic-Commerce Pioneers
WORD COUNT: 637

...   also works with corporate clients, traditional   resellers and
distributors.
      TRADE'ex
      (http://www.tradeex.com)
      Trade 'ex offers an innovative product exchange aimed at
resellers.   Using Java technology, the company has created **Trade 'ex**
Market   Maker   and **Trade 'ex** Distributor to facilitate online
purchases. A unique   Bid/Ask exchange lets buyers communicate with sellers
...

  5/3,K/11   (Item 3 from file: 647)
DIALOG(R)File 647:CMP Computer Fulltext
(c) 2000 CMP. All rts. reserv.

01101236   CMP ACCESSION NUMBER: EBN19960826S0111
TRADE'ex Expands Electronic Marketplace
ELECTRONIC BUYER'S NEWS, 1996, n 1021, PG62
PUBLICATION DATE: 960826
JOURNAL CODE: EBN   LANGUAGE: English
RECORD TYPE: Fulltext
SECTION HEADING: Online @EBN
WORD COUNT: 354

...   granting them access to noncompeting companies using the same
TRADE'ex system, the company said.
      TRADE 'ex has also created **Market   Maker** to allow governments,
large   companies, and trade associations to organize industrywide markets,
bringing together multiple buyers and multiple sellers into one location
on the Web.
      The **TRADE 'ex   Market   Maker** allows an organization to operate a
live   trading market over the Internet in which multiple...

...product   information can be accessed for any product, and purchase
orders are handled directly online.
      TRADE 'ex will be demonstrating both the **TRADE 'ex**   Distributor
and **TRADE 'ex   Market   Maker** at the Internet and Electronic Commerce
Conference at the Moscone Convention Center in San Francisco...

  5/3,K/12   (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

02069932   SUPPLIER NUMBER: 19475876   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Trade'ex trades up to Java functionality. (introduces Java Object
Model) (Brief Article) (Product Announcement)
Kerstetter, Jim
PC Week, v14, n22, p23(1)
June 2, 1997
DOCUMENT TYPE: Brief Article Product Announcement   ISSN: 0740-1604
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 454   LINE COUNT: 00038

    ...   by the program.
       The Java objects will work with the three major applications of the
Trade 'ex suite, which is priced between $30,000 and $80,000 (depending
on configuration). The suite includes the following applications: * **Market**
Maker , which is designed to create virtual marketplaces. Using Java
applets, registered buyers can show products...

    5/3,K/13   (Item 1 from file: 621)
    DIALOG(R)File 621:Gale Group New Prod.Annou.(R) ·
    (c) 2000 The Gale Group. All rts. reserv.

    01569342   Supplier Number: 47971782   (USE FORMAT 7 FOR FULLTEXT)
TRADE'ex Wins "Best of Class" at Internet Commerce Expo for British
Telecom's Live Internet Mraketplace.
Business Wire, p9110157
Sept 11, 1997
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 695

    (USE FORMAT 7 FOR FULLTEXT)
TEXT:
LOS ANGELES--(BUSINESS WIRE)--Sept. 11, 1997--**TRADE 'ex** Electronic
Commerce Systems, Inc. received the Best of Class award at the ICE show in
...

...night for a live Internet-based trading marketplace hosted by British
Telecom and driven by **TRADE 'ex   Market   Maker** (TM) software.
    ...   advertising campaigns, allowing them to compete on equal terms with
larger competitors.
       The Java-based **TRADE 'ex   Market   Maker** software behind the BT
electronic commerce service is the only live marketplace system with a...
...technical innovation, application to non-traditional markets, electronic
transfer efficiency, security features and business benefits.
       TRADE 'ex markets a growing family of Java-based enterprise
electronic commerce software including enterprise applications for
corporate MRO Procurement and wholesale distribution. **TRADE 'ex   Market**
Maker previously received an award from Gartner Group and Information
Week at the 1996 Internet and Electronic Commerce show in San Francisco.
TRADE 'ex is a privately owned, venture-backed company based in Tampa,
Fla., and located on the Web at www.**tradeex** .com .
       About TRADE'ex Products
       TRADE'ex develops and licenses Java-based, business-to-business...

...applications are used for corporate procurement automation, wholesale
distribution, and market creation.
       About TRADE'ex
       TRADE 'ex customers include British Telecom (NASDAQ:BTY), who
launched the first live, working marketplace on the Internet specifically
designed to benefit the small-to-medium-sized enterprise with **TRADE 'ex**
Market   Maker . The Java-based service is designed to help companies reach
a global marketplace while considerably...

...delivers consolidated electronic supplier catalogs to the
requisitioner's desktop over the corporate intranet.
       Both **Market   Maker** and Distributor were certified by JavaSoft, a

division of Sun Mic⬤sy_ _ms in the 100% Pure Java Pr⬤g_u_ in June, which assures **TRADE 'ex** 's corporate customers that they are platform independent.

TRADE'ex is a leading supplier of...

5/3,K/14   (Item 2 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

01565603   Supplier Number: 47934321   (USE FORMAT 7 FOR FULLTEXT)
TRADE'ex Releases J-Object Model and Solaris/Oracle 8 Version of Enterprise
 E-Commerce Applications at Java Internet Business Expo; J-Object Model
 Enables Customization and Rapid Deployment of TRADE'ex E-Commerce
 Enterprise Applications, While UNIX and Oracle Support Responds to
 Customers' Scalability Needs for Handling Heavy Transaction Loads.
Business Wire, p8260033
August 26, 1997
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 848

...   applications are used for corporate procurement automation, wholesale distribution, and market creation.
     About TRADE'ex
     TRADE 'ex customers include British Telecom (NASDAQ:BTY), who recently launched the first live, working marketplace on the Internet specifically designed to benefit the small-to-medium-sized enterprise with **TRADE 'ex   Market   Maker** . The new Java-based service is designed to help companies reach a global marketplace while...
...other transaction functions on-line on a 24-hour basis.
     Recently released, the company offers **TRADE 'ex** Procurement, an enterprise-wide MRO purchasing application that delivers consolidated electronic supplier catalogs to the requisitioner's desktop over the corporate Intranet. Both **Market   Maker** and Distributor were certified in Sun's 100% Pure Java Program in June, which assures...

...at www.tradeex.com or call 888/4TRADEX for more information. -0-
     Note to Editors: **TRADE 'ex** , **TRADE 'ex** J-Object Model, **TRADE '
ex   Market   Maker** and **TRADE 'ex** Distributor are registered trademarks or trademarks of **TRADE 'ex** Electronic Commerce Systems Inc. All other trademarks herein are the property of their respective owners...

5/3,K/15   (Item 3 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

01540290   Supplier Number: 47434264   (USE FORMAT 7 FOR FULLTEXT)
TRADE'ex Debuts Procurement Application for Enterprise-Wide MRO "Desktop
 Purchasing" at COMDEX; Companies Efficiently Organize and Automate the
 Entire Procurement Process.
Business Wire, p06020293
June 2, 1997
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 801

...   NT with SQL Server and UNIX with Oracle 7 data server platforms.
     About TRADE'ex
     TRADE 'ex markets a growing family of Java-based, enterprise electronic commerce software. **TRADE 'ex   Market   Maker** received an award from Gartner Group and Information Week as the Best Business-to-Business...

...Over the Internet solution at the 1996 Internet and Electronic Commerce show in San Francisco.
     TRADE 'ex customers include EDI leader Harbinger Corp., who has

integrated **TRADE** '⬤ a~~pp~~_ications as part of their ⬤ ~~maintenance~~,
repair and operations) and Supply Chain Procurement solutions, the
Australian Chamber of Manufactures, who is using **TRADE 'ex   Market
Maker** to open global markets for its members.
    DataFlex Corp., a large computer reseller, is using **TRADE 'ex**
Distributor to allow customers to place orders, determine product
availability, check order status and perform other transaction functions
on-line on a 24-hour basis. **TRADE 'ex** has continued their rapid growth
as leading Japanese trading houses, Marubeni Corp. and Tomen Corp.,
selected **Market   Maker** as their standard e-commerce product to create
and operate on-line markets.
    TRADE'ex...

 5/3,K/16   (Item 4 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

01538465   Supplier Number: 47414884   (USE FORMAT 7 FOR FULLTEXT)
**BT launches live Internet marketplace using software technology from
 TRADE'ex.**
Business Wire, p05270186
May 27, 1997
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 801

...   be conducted in association with the Thames Valley Chambers of
Commerce expanding nationally during 1997.
    TRADE 'ex markets a growing family of Java-based, enterprise
electronic commerce software. **TRADE 'ex   Market   Maker** received an
award from Gartner Group and Information Week as the Best
Business-to-Business...

...Over the Internet solution at the 1996 Internet and Electronic Commerce
show in San Francisco.
    TRADE 'ex customers include EDI leader Harbinger Corporation who
has integrated **TRADE 'ex** applications as part of their MRO (maintenance,
repair and operations) and Supply Chain Procurement solutions, the
Australian Chamber of Manufactures, who is using **TRADE 'ex   Market
Maker** to open global markets for its members.
    DataFlex Corporation, a large computer reseller, is using **TRADE 'ex**
Distributor to allow customers to place orders, determine product
availability, check order status and perform other transaction functions
on-line on a 24-hour basis. **TRADE 'ex** has continued their rapid growth
as leading Japanese trading houses, Marubeni Corp. and Tomen Corp.,
selected **Market   Maker** as their standard e-commerce product to create
and operate on-line markets.
    TRADE'ex...

...www.tradeex.com or call 1/888/4TRADEX for more information. -0-
    Note To Editors: **TRADE 'ex , TRADE 'ex   Market   Maker , TRADE '
ex** Distributor and **TRADE 'ex** Procurement are trademarks of **TRADE 'ex**
Electronic Commerce Systems, Inc. Java is a trademark of Sun Microsystems.
SOURCE: **TRADE 'ex** Electronic Commerce Systems, Inc.

        CONTACT: TRADE'ex, Tampa
                 Marc Young, 813/222-2050 ext. 27...

 5/3,K/17   (Item 5 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

01526402   Supplier Number: 47336781   (USE FORMAT 7 FOR FULLTEXT)
**Harbinger and TRADE'ex partner to expand supply chain procurement
 technology; Leading EDI company and Internet commerce software provider
 team up to provide new e-commerce MRO Procurement and Supply Chain**

Management solution, ...shing the cost of purchasing ... ousinesses.
Business Wire, p04290139
April 29, 1997
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 883

...   and sell them under a yet-to-be determined Harbinger brand name.
     The products include **TRADE 'ex** Procurement, an application to
efficiently manage corporate procurement from a centralized catalog with
on-line purchase order processing; **TRADE 'ex** Distributor, an on-line
cataloging and order processing system that enables manufacturers,
distributors and wholesalers to conduct business with their customers over
the Internet; and **TRADE 'ex   Market   Maker** , a solution that enables
organizations to operate a live Internet-based trading market in their...

...s site on the World Wide Web at http://www.harbinger.com .
     About TRADE'ex
     TRADE 'ex markets a growing family of Java-based, enterprise
electronic commerce software. **TRADE 'ex   Market   Maker** received an
award from the Gartner Group and Information Week as the Best Business-to
...

...Internet solution at the 1996 Internet and Electronic Commerce show in
San Francisco.
     One of **TRADE 'ex** customers, the Australian Chamber of
Manufacturers, is using **TRADE 'ex   Market   Maker** to open global
markets for its members. Another, DataFlex, a large computer reseller, is
using **TRADE 'ex** Distributor to allow customers to place orders,
determine product availability, check order status and perform other
transaction functions on-line on a 24-hour basis. **TRADE 'ex** has
continued their rapid growth as leading Japanese trading houses, Marubeni
Corp. and Tomen Corp., selected **Market   Maker** as their standard
e-commerce product to create and operate on-line markets.
     TRADE'ex...

...www.tradeex.com or call 1/888/4TRADEX for more information. -0-
     Note To Editors: **TRADE 'ex** , **TRADE 'ex   Market   Maker** , **TRADE '
ex** Distributor and **TRADE 'ex** Procurement are trademarks of **TRADE 'ex**
Electronic Commerce Systems, Inc. TrustedLink and Harbinger are trademarks
of Harbinger Corporation. Java is a trademark of Sun Microsystems. SOURCE:
TRADE 'ex Electronic Commerce Systems, Inc.

          CONTACT: TRADE'ex
                    Marc Young, 813/222-2050
                        or
                    S&S...

  5/3,K/18   (Item 6 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

01475535   Supplier Number: 47040336   (USE FORMAT 7 FOR FULLTEXT)
**Leading Japanese Trading Houses To Automate Trading Activities Through
 Creation Of On-Line Marketplaces**
PR Newswire, p115FLW006
Jan 15, 1997
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 766

...   Corp., two major Japanese trading companies, have announced their
selection and partnership with Florida based **TRADE 'ex** Electronic
Commerce Systems Inc. The companies have chosen the **TRADE 'ex   Market
Maker** (TM) solution to organize the vast network of trading communities by
creating on-line wholesale...

...Internet. Toyo E⬤in⬤⬤ing Corporation will partn⬤⬤w⬤⬤n all three
companies as the integrator of the **TRADE 'ex** software solution.
   This relationship brings together Marubeni and Tomen's leading
position as two of...

...line marketplaces today. With that goal in mind, we have decided to join
forces with **TRADE 'ex** . We found **TRADE 'ex Market Maker** to have
multiple advantages over any application on the market today. It is the
only...

...creating markets that are transaction enabled from end-to-end. In
addition, our investment in **TRADE 'ex** will allow us to use our
collective strengths to develop solutions that meet the needs...

...committed to the development of on-line marketplaces will serve to
enhance electronic commerce worldwide."
   TRADE 'ex MARKET MAKER
   TRADE 'ex Market Maker software enables large corporations,
trade associations and governments to organize industry-specific
marketplaces and operate...

...platform independent and delivers the most up-to-date information
provided by the applets. The **Market Maker** Administrator server software
allows the market organizer to manage users, products, fulfillment,
shipping, order processing and accounting in real-time.
   Market Maker received the "Best Business to Business Electronic
Commerce over the Internet" award by Gartner Group...
...at the Internet & Electronic Commerce Expo in San Francisco. In
addition, the Australian Government chose **TRADE 'ex Market Maker** as
their electronic commerce solution to open global markets for small to
mid-sized businesses. Currently 1,500 companies are participating in the
Australian marketplace.
   TRADE 'ex , based in Tampa, Florida, is the first company to develop
an Internet based electronic commerce...

...Japan, as well as worldwide marketing partners. For more information or
a demo of the **Market Maker** software visit the **TRADE 'ex** website at
www.**tradeex** .com.

   SOURCE TRADE'ex

      -0-   1/15/97
   /CONTACT: Patricia Patterson, 813-376-9666, or...

   5/3,K/19   (Item 7 from file: 621)
   DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
   (c) 2000 The Gale Group. All rts. reserv.

   01446326   Supplier Number: 46839896   (USE FORMAT 7 FOR FULLTEXT)
   TRADE'ex To Present at Venture Market East Conference
   PR Newswire, p1029SFTU017
   Oct 29, 1996
   Language: English   Record Type: Fulltext
   Document Type: Newswire; Trade
   Word Count: 428

    (USE FORMAT 7 FOR FULLTEXT)
   TEXT:
    TRADE 'ex Market Maker
   (TM) Uses Java(TM) to Revolutionize Electronic Commerce
      Applications
      RED HERRING VENTURE MARKET EAST CONFERENCE, CAMBRIDGE, Mass., Oct. 29
   /PRNewswire/ -- **TRADE 'ex** Electronic Commerce Systems, Inc. will present
    Market Maker (TM), the Java(TM) based electronic commerce platform, at
   the Red Herring Venture Market East...

   ...Business" electronic commerce software solution at the 1996 iEC

(Internet & Electro[●] .merce) conference and expos[●] ...
   TRADE 'ex Market Maker (TM) is the flagship product and is an
electronic commerce platform for companies to adapt to their most
sophisticated application requirements and hosting environments. **Market
Maker** connects an unlimited number of buyers with multiple sellers of any
given product in the...

...a button. On-line negotiations between buyers and sellers are fully
supported through the powerful **TRADE 'ex** technology to quickly close
transactions.
   All TRADE'ex software applications come with a "backoffice"
Administrator...

   5/3,K/20   (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

03661088   Supplier Number: 47885139 (USE FORMAT 7 FOR FULLTEXT)
INDUSTRY BRIEFS:Trade'ex Certified By Java.
Electronic Commerce News, v2, n31, pN/A
August 4, 1997
Language: English   Record Type: Fulltext
Document Type: Newsletter; General
Word Count: 128

...   of its products from Mountain View, Calif.-based Sun Microsystems
Inc. [SUNW]. Tampa, Fla.-based **Trade 'ex** received certification for its
Distributor and **Market   Maker** . Distributor is an integrated Java- based
application for medium to large distribution companies to conduct...

...electronic catalog, deliver customized price lists, negotiate, close and
process orders for their customer online. **Market   Maker** is targeted to
large telcos, large corporations, trade associations and publishing
companies. It enables organizations to create a virtual marketplace by
connecting a community of buyers and sellers. (Stewart Bertron, **Trade 'ex**
, 813/222-2050.)
   COPYRIGHT 1997 Phillips Business Information, Inc.

   5/3,K/21   (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

03420660   Supplier Number: 47042784 (USE FORMAT 7 FOR FULLTEXT)
Trade'Ex Wins Japanese Contract 01/16/97
Williams, Martyn
Newsbytes, pN/A
Jan 16, 1997
Language: English   Record Type: Fulltext
Document Type: Newswire; General Trade
Word Count: 148

   The companies will buy **Trade 'Ex** 's **Market   Maker** software to
create an online wholesale marketplace for the buying and selling of
products over...

   5/3,K/22   (Item 3 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

03352193   Supplier Number: 46892879 (USE FORMAT 7 FOR FULLTEXT)
**nline Commerce, Digital Cash & Billing: TRADE'ex Introduces Java-based
  Commerce Platform**
Internet Content Report, v1, n17, pN/A
Nov 15, 1996
Language: English   Record Type: Fulltext

Document Type: News~~l~~. General
Word Count: 87

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
 TRADE 'ex Electronic Commerce Systems, Inc. has introduced **Market Maker** , a Java-based electronic commerce platform. **Market Maker** connects an unlimited number of buyers with multiple sellers of any given product in the...

 5/3,K/23 (Item 4 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

03319571 Supplier Number: 46822443 (USE FORMAT 7 FOR FULLTEXT)
TDS MARKETING GROUP: TRADE'ex connects the UK
M2 Presswire, pN/A
Oct 23, 1996
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1326

 ... market, without having to invest in an uneconomic (for them)
marketing programme.
 TRADE'ex products
 TRADE 'ex MarketMaker - Many buyers communicating with many
sellers (a market) Available now. Allows the licensee (might be...

 ...a trade association) to "make a marketplace" for goods in their
industry, e.g.:- 1. **TRADE 'ex** Computer Marketplace (USA) 2. The
Australian Chamber of Commerce.
 Software license:
 GBP 85,000
 Hardware...

 5/3,K/24 (Item 5 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

03250084 Supplier Number: 46671254 (USE FORMAT 7 FOR FULLTEXT)
**TRADE'ex Develops Java Compliant Electronic Commerce Solution for Creating
 Wholesale Markets over the Internet**
Internet Content Report, v1, n12, pN/A
Sept 1, 1996
Language: English Record Type: Fulltext
Document Type: Newsletter; General
Word Count: 277

 (USE FORMAT 7 FOR FULLTEXT)
TEXT:
 TRADE 'ex Electronic Commerce Systems, Inc. has developed two new Java
Compliant solutions for the Commercial Marketplace. The first solution is
the **TRADE 'ex Market Maker** , which modernizes electronic commerce
over the Internet by allowing governments, large companies, and trade
associations...

 ...markets bringing together multiple buyers and multiple sellers into one
location on the Web. The **Market Maker** allows an organization to operate
a live trading market over the Internet where multiple buyers...
 user, product, sales, management, accounting and reporting. And,
because the user interface of the **TRADE 'ex Market Maker** is written
in Java, it is completely platform independent and the user is
automatically presented...

 5/3,K/25 (Item 1 from file: 16)

04933634   Supplier Number: 47251095   (USE FORMAT 7 FOR FULLTEXT)
JavaOne Focuses On Server
CommunicationsWeek, p12
March 31, 1997
Language: English   Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 146

    (USE FORMAT 7 FOR FULLTEXT)
TEXT:
...Beans, a set of components that enables Java applications to access
CICS-based mainframe transactions. **Trade 'ex** Electronic Commerce Systems
Inc., Tampa, Fla., will show **Market   Maker** , a suite of Java applets that
allows buyers and sellers on the Web to place...

 5/3,K/26   **(Item 2 from file: 16)**

04749941   Supplier Number: 46991517   (USE FORMAT 7 FOR FULLTEXT)
Market Maker drives electronic commerce
InfoWorld, p13
Dec 23, 1996
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 510

...   commerce environment for a vertical market with functionality not
offered by existing tool vendors.
     Solution: **Trade 'ex** developed its own application development
toolset entirely in Java -- **Market   Maker** -- which the company now sells
as a packaged product.
     Benefit: A system built from the...

 5/3,K/27   **(Item 3 from file: 16)**

04686893   Supplier Number: 46898804   (USE FORMAT 7 FOR FULLTEXT)
Pioneering Reseller Sites
Computer Reseller News, p206
Nov 18, 1996
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 657

...   also works with corporate clients, traditional resellers and
distributors.
     TRADE'ex
     (http://www.tradeex.com)
     Trade 'ex offers an innovative product exchange aimed at resellers.
Using Java technology, the company has created **Trade 'ex   Market   Maker**
 and **Trade 'ex** Distributor to facilitate online purchases. A unique
Bid/Ask exchange lets buyers communicate with sellers...

 5/3,K/28   **(Item 4 from file: 16)**

04682897   Supplier Number: 46892914   (USE FORMAT 7 FOR FULLTEXT)
**Online Commerce, Digital Cash & Billing: TRADE'ex Introduces Java-based
  Commerce Platform**

Internet Content Re____t, ___N/A
Nov 15, 1996
Language: English   Record Type: Fulltext
Document Type: Newsletter; General
Word Count: 81

     (USE FORMAT 7 FOR FULLTEXT)
TEXT:
 TRADE 'ex Electronic Commerce Systems, Inc. has introduced Market
Maker , a Java-based electronic commerce platform. Market   Maker
connects an unlimited number of buyers with multiple sellers of any given
product in the...

   5/3,K/29   (Item 5 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

04645532   Supplier Number: 46834494   (USE FORMAT 7 FOR FULLTEXT)
 Trade' ex readies Java-based MarketMaker
InfoWorld, p06
Oct 28, 1996
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 189

   Trade' ex readies Java-based MarketMaker
      Trade 'ex MarketMaker lets multiple buyers and merchants create
industry-specific online markets for conducting ·real-time bidding...

...Web. The system was primarily designed for large corporations,
governments, and trade organizations. With the Trade 'ex transaction
protocol (TXTP) -- set for a beta introduction at fall Comdex next month --
the company...

   5/3,K/30   (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

04579689   Supplier Number: 46732411   (USE FORMAT 7 FOR FULLTEXT)
Internet search not over yet
InfoWorld, p001
Sept 23, 1996
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1107

...   Merchant Advantage, which provides secure transactions, payment
settlement, and order management for merchant Web sites; Trade 'ex
Electronic Commerce Systems Inc.'s Market   Maker , an application that
allows governments, large companies, and trade associations to organize
industrywide markets by...

   5/3,K/31   (Item 7 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

04550123   Supplier Number: 46687427   (USE FORMAT 7 FOR FULLTEXT)
Australia leads Internet Electronic Commerce trend by using World's First
 Virtual Marketplace System to Open Global Market for 1,500 of its
 Businesses
PR Newswire, p0905FLTH012
Sept 5, 1996
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 723

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
 TRADE 'ex 's award-winning Market Maker
(TM) system to open buyers and sellers
...   PC.
     Last night in San Francisco, the Internet and Electronic Commerce
Exposition presented Florida-based TRADE 'ex with its "Best Business to
Business Electronic Commerce" award for the TRADE 'ex Market Maker
system that Australia will roll out beginning September 11, to advance
their businesses in the global marketplace.
     "TRADE 'ex Market Maker can provide countries, businesses and
trade associations an advantage in the burgeoning global marketplace," said
 TRADE 'ex CEO Daniel Aegerter. "Our discussions with other governments
and industry playersare expected to build on...

...and medical and paper and printing industries will rollout "live" buying
and selling via the TRADE 'ex Market Maker and the Internet.
     "We are very excited about projecting Australian businesses into the
forefront of...

...developed not only a strong electronic commerce solution, but more
importantly, an excellent business solution."
     TRADE 'EX MARKET MAKER APPLICATION
     The first utilization of the TRADE 'ex Market Maker in the
United States is being used by computer distribution giants, including Tech
Data, Ingram...

...time" on-line bidding process where sellers then respond.
     The "backoffice" Administrator module of the TRADE 'ex Market
Maker gives the user complete control over product information, sales,
inventory, allows for on-line marketing and has full accounting and
management reporting. The user interface of the TRADE 'ex Market
Maker is written in Java, making it completely platform independent and
the user is automatically presented...

 5/3,K/32   (Item 8 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

04512199   Supplier Number: 46627684 (USE FORMAT 7 FOR FULLTEXT)
TRADE'ex Announces First Java Compliant Electronic Commerce Solution for
 Creating Wholesale Markets Over the Internet
PR Newswire, p0813FLTU010
August 13, 1996
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 913

    (USE FORMAT 7 FOR FULLTEXT)
TEXT:
The TRADE 'ex Market Maker
(TM) Will Be Demonstrated At the Internet &
...   of two new Java Compliant solutions for the Commercial Marketplace.
     The first solution is the TRADE 'ex Market Maker which
modernizes electronic commerce over the Internet by allowing governments,
large companies, and trade associations...

...together multiple buyers and multiple sellers into one location on the
world wide web. The TRADE 'ex Market Maker gives immediate access to
a global marketplace allowing buyers and sellers to expand their existing
...

...the costs of finding sources or customers and negotiating terms, will be
dramatically reduced."
     The TRADE 'ex Market Maker is both a robust and flexible
solution. It allows an organization to operate a live...

...the administrator full control over the market activities. And, because
the user interface of the **TRADE 'ex   Market   Maker** is written in Java,
it is completely platform independent and the user is automatically
presented...

...tradeex.com with a Java compliant browser; Netscape 3.0 or Microsoft
Explorer 3.0.
      TRADE 'ex will be demonstrating both the **TRADE 'ex   Market**
Maker and the **TRADE 'ex** Distributor at the Internet & Electronic
Commerce (iEC) Conference at the Moscone Convention Center in San...

   5/3,K/33   (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

09611209   SUPPLIER NUMBER: 19603062   (USE FORMAT 7 OR 9 FOR FULL TEXT)
 TRADE' ex Announces 100% Pure Java Certification for Distributor &
  Market   Maker.
Business Wire, p7230082
July 23, 1997
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 842   LINE COUNT: 00079

  TRADE' ex Announces 100% Pure Java Certification for Distributor &
  Market   Maker.

TEXT:
      CHICAGO--(BUSINESS WIRE)--July 23, 1997--**TRADE 'ex** Electronic
Commerce Systems, Inc., a leading supplier of enterprise electronic
commerce software, announced today that two of its major products, **TRADE '**
ex Distributor and **TRADE 'ex   Market   Maker** , have received 100% Pure
Java Certification from Sun Microsystems, Inc.
...   World Exposition at McCormick Place where TRADE'ex is a participant
in the Java Pavilion.
      TRADE 'ex Distributor and **TRADE 'ex   Market   Maker** achieved
the certification after thorough testing and analysis by Keylabs, Inc., the
firm that conducts...

...applications will be compatible throughout their enterprise regardless
of hardware platform."
      "We are delighted that **TRADE 'ex** has been awarded 100% Pure Java
certification for two of its products, Distributor and **Market   Maker** ,"
said George Paolini, Director of Corporate Marketing at JavaSoft, a
business unit of Sun Microsystems, Inc. "**TRADE 'ex** provides a host of
feature rich, Java-based electronic commerce solutions for the enterprise
market...

...products and serve hundreds of customers such as manufacturers and
distributors of hard goods.
      About **TRADE 'ex   Market   Maker**
      Ideally suited for telcos, large corporations, trade associations and
publishing companies, Market Maker enables organizations...

...centralized, interactive environment where complex business rules govern
the relationships on-line.
      About TRADE'ex
      TRADE 'ex markets a growing family of Java-based, enterprise
electronic commerce software. **TRADE 'ex   Market   Maker** received an
award from Gartner Group and Information Week as the Best
Business-to-Business...

...Over the Internet solution at the 1996 Internet and Electronic Commerce
show in San Francisco.
      TRADE 'ex customers include British Telecom (BT), launching the
first live, working marketplace on the Internet specifically designed to
benefit the small-to-medium-sized enterprise with **Market   Maker** . The new

Java-based service designed to help small and mec enterprises reach a
...

...at www.tradeex.com or call 888/4TRADEX for more information. -0-
     Note to Editors: TRADE 'ex , TRADE 'ex Market Maker and
TRADE 'ex Distributor are registered trademarks or trademarks of TRADE '
ex Electronic Commerce Systems, Inc. All other trademarks herein are the
property of their respective owners. SOURCE: TRADE 'ex Electronic
Commerce Systems, Inc.
     CONTACT: TRADE'ex Electronic
     Marc Young, 813/222-2050 Ext. 27...

 5/3,K/34   (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

09583987   SUPPLIER NUMBER: 19559875   (USE FORMAT 7 OR 9 FOR FULL TEXT)
For the record.(Correction Notice)(Brief Article)
InfoWorld, v18, n26, p10(1)
June 30, 1997
DOCUMENT TYPE: Correction Notice Brief Article   ISSN: 0199-6649
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 77   LINE COUNT: 00009

TEXT:
     ...market" (page 75) misspelled the name of DataFlex's Dan Bisaillon.
The correct price of Market Maker , from Trade 'ex , is $85,000.

 5/3,K/35   (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

08979831   SUPPLIER NUMBER: 18708384   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Internet search not over yet. (finding information on the Web still
 difficult) (Internet/Web/Online Service Information)
Hatlestad, Luc
InfoWorld, v18, n39, p1(2)
Sep 23, 1996
ISSN: 0199-6649   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 1163   LINE COUNT: 00096

...   Merchant Advantage, which provides secure transactions, payment
settlement, and order management for merchant Web sites; Trade 'ex
Electronic Commerce Systems Inc.'s Market Maker , an application that
allows governments, large companies, and trade associations to organize
industrywide markets by...